Research has shown that whether in the world of sports or the world of investment banking, individual performance travels poorly across teams. People succeed not only through their own raw talent and capacity, but also by building on the support structure and team ecosystem around them. As football legend Pelé said, “The team is the winner or loser, not the player. A team is not made up of isolated individuals. No one plays alone. Success depends on your whole team being a single unit.”

If you are a business leader managing a team, the Managing Teams for High Performance course is for you. Taught by Sheila Singam, a seasoned facilitator who has conducted workshops across a wide variety of sectors for almost two decades, this course provides insight into team dynamics and the common factors that hinder team performance.

This interactive course will impart the skills to address team dysfunctions and forge cohesive teams that work collaboratively to achieve the business objectives of the organisation.

Through discussions, presentations, exercises, self-evaluation and case studies, this course will help you understand your strengths and gaps as a leader.

It will also equip you with the skills to overcome team dysfunctions to bring the best out of your people.

WHAT YOU WILL LEARN

• How to identify the blocks to high performance in teams
• Skills to address team dysfunctions
• How to assess and leverage on differences
• Tools and techniques to build high performing teams
• Empathy in communicating and supporting team members

WHO WILL BENEFIT

Mid- to Senior career professionals

For professionals in leadership and managerial roles, who aspire to advance in their careers and gain the confidence to lead teams for better performance.

Entrepreneurs and Business Owners

Understand how to better lead and manage your teams to maximize business performance, while avoiding the pitfalls of a dysfunctional team.

LEARNING REQUIREMENTS

In order to earn a Certificate of Completion, participants must attend the required sessions and complete all assignments by the given deadlines.

Gain an Executive Certificate

The Managing Teams for High Performance course is part of ASB’s Executive Certificate ‘Leadership Track’, designed for professionals who are seeking an in-depth, comprehensive certification of their mastery and understanding in these topics.
Sheila Singam has almost two decades of experience in training and development. She has delivered profound programmes on leadership, coaching, culture, communication, innovation and stakeholder management for numerous organisations across multiple industries that include financial services, FMCG, construction, property development, oil & gas, pharmaceutical, hospitality, regulators and government. An adjunct faculty member of ASB, she has been featured regularly on Malaysia’s premier business radio station, BFM89.9 and on talk shows on ASTRO.

**WORLD-CLASS TEACHING MEETS INNOVATION AND EMERGING WORLD EXPERTISE**

The ASB Iclif Executive Education Center’s open-enrollment courses are designed for busy professionals to upskill themselves with short, accelerated courses. Each course in our open enrollment program is self-contained and crafted to provide you with the essential knowledge, skills & tools to navigate in today’s complex world. Our course content is developed by drawing on the rigor of our founding parents – Bank Negara Malaysia and MIT Sloan – and combining it with fresh, innovative cases and approaches developed out of emerging trends in Asia and the developing world.

Great leaders create a circle of trust and provide opportunities for their people to grow and realise their inherent potential

- Sheila Singam

To sign up for one of our programs or to access more information, visit [https://asb.edu.my/executive-education](https://asb.edu.my/executive-education).